

# 2017-18 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 12 - Lake, Orange, Osceola, Seminole, and Sumter Counties

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 25 annual openings and positive growth
- 3 Mean Wage of \$14.34/hour and Entry Wage of \$11.66/hour
- 4 High Skill/High Wage (HSHW) Occupations:  
Mean Wage of \$22.48/hour and Entry Wage of \$14.34/hour

SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2016 Hourly Wage		FLDOE	In EFI	Data
			Percent		Openings	Mean			
			Growth		Mean	Entry	Code	Industry?	
132011	HSHW	Accountants and Auditors	2.08	533	32.47	21.30	5	Yes	R
272011		Actors	NR	NR	NR	NR	3	No	R
113011	HSHW	Administrative Services Managers	2.04	64	52.47	32.48	4	Yes	R
413011		Advertising Sales Agents	0.51	468	27.07	13.34	3	Yes	S
493011	HSHW	Aircraft Mechanics and Service Technicians	1.00	73	29.46	16.38	3	Yes	R
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	NR	NR	NR	NR	4	Yes	R
173011	HSHW	Architectural and Civil Drafters	1.59	30	24.49	16.71	3	Yes	R
119041	HSHW	Architectural and Engineering Managers	2.17	62	60.85	39.32	5	Yes	R
274011		Audio and Video Equipment Technicians	2.11	69	18.74	12.50	4	Yes	R
493021		Automotive Body and Related Repairers	1.72	58	21.23	14.54	3	No	R
493023		Automotive Service Technicians and Mechanics	1.20	247	18.88	12.40	3	No	R
194021		Biological Technicians	1.82	31	18.98	13.07	4	Yes	R
433031		Bookkeeping, Accounting, and Auditing Clerks	0.12	159	17.69	12.40	4	Yes	R
472021		Brickmasons and Blockmasons	3.45	38	18.61	15.41	3	No	R
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.93	68	22.04	16.04	3	Yes	R
533021		Bus Drivers, Transit and Intercity	NR	NR	NR	NR	3	Yes	R
131199	HSHW	Business Operations Specialists, All Other	1.96	378	33.97	20.20	4	No	R
251011	HSHW	Business Teachers, Postsecondary	2.46	29	55.78	23.88	5	No	R
292031	HSHW	Cardiovascular Technologists and Technicians	3.83	28	25.72	15.06	3	Yes	R
435011	HSHW	Cargo and Freight Agents	1.43	25	23.99	14.88	3	Yes	R
472031		Carpenters	1.92	297	18.31	13.14	3	No	R
472051		Cement Masons and Concrete Finishers	3.12	94	17.88	13.15	3	No	R
351011	HSHW	Chefs and Head Cooks	1.92	56	27.46	16.18	3	No	R

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			Percent		Openings	Mean			
			Growth				Code	Industry?	
111011	HSHW	Chief Executives	1.09	76	90.31	45.88	5	Yes	R
172051	HSHW	Civil Engineers	2.90	144	42.50	29.73	5	Yes	R
131031	HSHW	Claims Adjusters, Examiners, and Investigators	1.62	116	30.60	21.28	3	Yes	R
212011	HSHW	Clergy	NR	NR	22.60	15.68	5	No	R
532012	HSHW	Commercial Pilots	1.69	194	50.06	23.77	3	Yes	S
131041	HSHW	Compliance Officers	1.79	57	29.80	18.90	3	No	R
113021	HSHW	Computer and Information Systems Managers	2.17	54	69.64	43.68	5	Yes	R
151143	HSHW	Computer Network Architects	1.83	75	40.00	25.16	3	Yes	R
151152	HSHW	Computer Network Support Specialists	1.94	51	26.63	17.75	3	Yes	R
251021	HSHW	Computer Science Teachers, Postsecondary	NR	NR	NR	NR	5	No	R
151121	HSHW	Computer Systems Analysts	3.20	172	40.06	30.45	4	Yes	R
151151		Computer User Support Specialists	2.09	197	21.14	13.07	3	Yes	R
492011		Computer, ATM, and Office Machine Repairers	1.22	53	20.70	13.18	3	Yes	R
474011	HSHW	Construction and Building Inspectors	2.15	30	28.53	22.64	3	No	R
119021	HSHW	Construction Managers	1.61	139	43.65	28.36	4	No	R
333012		Correctional Officers and Jailers	0.98	133	20.77	16.64	3	No	R
131051	HSHW	Cost Estimators	2.27	103	30.29	16.62	4	No	R
151141	HSHW	Database Administrators	1.87	43	37.68	24.04	4	Yes	R
319091		Dental Assistants	2.26	105	18.28	15.15	3	Yes	R
292021	HSHW	Dental Hygienists	2.22	55	32.71	26.87	4	Yes	R
292032	HSHW	Diagnostic Medical Sonographers	4.11	47	30.97	23.91	3	Yes	R
273041	HSHW	Editors	0.04	36	32.74	18.80	5	No	R
119032	HSHW	Education Administrators, Elementary and Secondary	1.34	25	43.50	34.76	5	No	R

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			Percent		Openings	Mean			
			Growth				Code	Industry?	
173023	HSHW	Electrical and Electronics Engineering Technicians	1.53	47	25.59	17.60	4	Yes	R
172071	HSHW	Electrical Engineers	1.72	46	43.33	28.40	5	Yes	R
499051	HSHW	Electrical Power-Line Installers and Repairers	2.34	63	24.81	16.37	3	No	R
472111		Electricians	2.62	253	19.30	14.03	3	No	R
172072	HSHW	Electronics Engineers, Except Computer	1.07	33	43.70	28.21	5	Yes	R
492094	HSHW	Electronics Repairers, Commercial and Industrial Equip.	1.47	26	25.38	19.16	3	No	R
252021	HSHW	Elementary School Teachers, Except Special Education	1.34	353	29.45	24.45	5	No	R
292041		Emergency Medical Technicians and Paramedics	2.12	28	19.12	14.42	4	Yes	R
172081	HSHW	Environmental Engineers	3.79	31	40.28	23.49	5	Yes	R
192041	HSHW	Environmental Scientists & Specialists, Including Health	1.62	25	26.42	17.85	5	No	R
436011	HSHW	Executive Secretaries and Executive Admin. Assistants	0.39	105	22.90	15.94	3	Yes	R
132051	HSHW	Financial Analysts	1.47	60	37.74	25.02	5	Yes	R
113031	HSHW	Financial Managers	1.61	108	63.62	35.86	5	Yes	R
332011		Firefighters	1.68	149	21.02	14.69	3	No	R
371012		First-Line Superv. Landscaping & Groundskeeping Workers	1.86	97	18.97	12.16	3	No	R
471011	HSHW	First-Line Superv. of Construction and Extraction Workers	2.23	251	27.55	19.39	4	No	R
371011		First-Line Superv. of Housekeeping & Janitorial Workers	1.83	113	18.22	12.20	3	No	R
531031	HSHW	First-Line Superv. of Material-Moving Vehicle Operators	1.15	57	27.77	18.50	3	Yes	R
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	1.60	159	30.31	20.27	3	No	R
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	1.65	431	25.53	16.80	4	Yes	R
511011	HSHW	First-Line Superv. of Production and Operating Workers	0.81	73	26.95	17.46	3	Yes	R
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	1.42	145	42.97	21.79	4	Yes	R
391021		First-Line Supervisors of Personal Service Workers	1.90	108	20.93	13.31	3	No	R

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			Percent		Openings	Mean			
			Growth		Mean	Entry	Code	Industry?	
411011		First-Line Supervisors of Retail Sales Workers	1.56	590	21.36	13.67	3	No	R
119051	HSHW	Food Service Managers	1.59	83	35.91	22.30	4	No	R
111021	HSHW	General and Operations Managers	1.89	487	59.39	31.65	4	Yes	R
472121		Glaziers	2.56	27	17.47	12.61	3	No	R
271024		Graphic Designers	1.22	112	21.95	14.95	4	Yes	R
292099		Health Technologists and Technicians, All Other	3.32	55	16.39	12.12	3	Yes	R
499021		Heating, A.C., and Refrigeration Mechanics and Installers	2.61	173	20.35	12.99	3	No	R
533032		Heavy and Tractor-Trailer Truck Drivers	1.40	367	19.97	12.74	3	Yes	R
474051		Highway Maintenance Workers	NR	NR	17.04	13.07	3	No	R
113121	HSHW	Human Resources Managers	1.89	43	56.73	35.92	5	Yes	R
131071	HSHW	Human Resources Specialists	1.43	236	27.91	16.68	5	No	R
172112	HSHW	Industrial Engineers	1.14	49	37.81	23.67	5	Yes	R
499041	HSHW	Industrial Machinery Mechanics	3.33	88	23.70	16.40	3	Yes	R
537051		Industrial Truck and Tractor Operators	0.95	104	16.76	11.87	3	Yes	R
151122	HSHW	Information Security Analysts	2.52	28	43.68	29.83	3	Yes	R
413021	HSHW	Insurance Sales Agents	1.72	232	32.58	16.09	3	Yes	R
271025		Interior Designers	1.89	37	21.50	12.66	4	Yes	R
252012	HSHW	Kindergarten Teachers, Except Special Education	1.32	61	28.70	22.54	5	No	R
436012		Legal Secretaries	1.17	26	20.92	13.89	3	Yes	R
292061		Licensed Practical and Licensed Vocational Nurses	3.18	304	19.73	16.08	3	Yes	R
434131		Loan Interviewers and Clerks	1.22	69	18.89	13.61	3	Yes	R
132072	HSHW	Loan Officers	1.10	72	37.17	22.51	4	Yes	R
499094		Locksmiths and Safe Repairers	0.60	27	17.67	12.84	3	No	R

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			Percent		Openings	Mean			
			Growth		Mean	Entry	Code	Industry?	
119081	HSHW	Lodging Managers	1.82	44	37.47	21.71	4	No	R
131081	HSHW	Logisticians	1.62	29	36.89	25.36	5	Yes	R
514041		Machinists	1.40	37	19.28	13.01	3	Yes	R
131111	HSHW	Management Analysts	2.89	271	41.73	23.08	5	Yes	R
131161	HSHW	Market Research Analysts and Marketing Specialists	2.84	143	29.10	16.67	5	Yes	R
112021	HSHW	Marketing Managers	2.17	69	54.89	30.24	5	Yes	R
319011		Massage Therapists	2.41	455	20.90	11.86	3	No	S
172141	HSHW	Mechanical Engineers	1.98	65	45.21	29.43	5	Yes	R
292012		Medical and Clinical Laboratory Technicians	3.00	36	18.19	13.13	4	Yes	R
292011	HSHW	Medical and Clinical Laboratory Technologists	2.58	77	29.21	23.19	4	Yes	R
119111	HSHW	Medical and Health Services Managers	2.74	86	59.31	36.27	5	Yes	R
319092		Medical Assistants	3.68	369	14.38	11.94	3	Yes	R
292071		Medical Records and Health Information Technicians	2.92	47	19.85	14.50	4	Yes	R
436013		Medical Secretaries	2.62	105	15.22	12.42	3	Yes	R
131121		Meeting, Convention, and Event Planners	2.16	54	23.58	13.84	4	No	R
252022	HSHW	Middle School Teachers, Exc. Special & Voc. Education	1.34	175	29.97	24.77	5	No	R
493042		Mobile Heavy Equipment Mechanics, Except Engines	1.80	37	21.19	16.22	3	Yes	R
272041		Music Directors and Composers	1.56	35	25.36	13.80	5	No	R
151142	HSHW	Network and Computer Systems Administrators	1.68	79	41.83	28.25	4	Yes	R
472073		Operating Engineers/Construction Equipment Operators	2.17	95	18.00	13.65	3	No	R
292081		Opticians, Dispensing	3.51	36	17.36	11.90	4	Yes	R
232011	HSHW	Paralegals and Legal Assistants	2.60	152	25.86	19.16	3	Yes	R
132052	HSHW	Personal Financial Advisors	3.55	77	57.56	27.90	5	Yes	R

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			Percent		Openings	Mean			
			Growth		Mean	Entry	Code	Industry?	
372021		Pest Control Workers	NR	NR	14.95	12.40	3	No	R
319097		Phlebotomists	2.44	355	14.61	11.87	3	Yes	S
312021	HSHW	Physical Therapist Assistants	4.86	54	30.23	24.72	4	Yes	R
291071	HSHW	Physician Assistants	5.42	43	48.10	36.16	5	Yes	R
472151		Pipelayers	2.17	31	17.71	14.86	3	No	R
472161		Plasterers and Stucco Masons	3.05	31	17.45	13.62	3	No	R
472152		Plumbers, Pipefitters, and Steamfitters	2.32	115	18.24	12.44	3	No	R
333051	HSHW	Police and Sheriff's Patrol Officers	1.58	226	24.96	19.83	3	No	R
435031		Police, Fire, and Ambulance Dispatchers	0.59	28	17.71	13.36	3	No	R
272012	HSHW	Producers and Directors	2.12	58	38.80	22.22	5	No	R
119141	HSHW	Property, Real Estate & Community Association Managers	1.98	202	29.54	16.00	4	No	R
112031	HSHW	Public Relations and Fundraising Managers	1.65	38	55.80	37.05	5	Yes	R
273031	HSHW	Public Relations Specialists	1.92	66	28.28	15.49	5	Yes	R
131023	HSHW	Purchasing Agents, Except Farm Products & Trade	1.13	87	30.96	19.32	4	Yes	R
292034	HSHW	Radiologic Technologists	2.22	67	23.46	16.71	3	Yes	R
419021	HSHW	Real Estate Brokers	1.85	43	61.63	19.73	3	No	R
291141	HSHW	Registered Nurses	2.80	1,183	30.18	23.27	4	Yes	R
291126	HSHW	Respiratory Therapists	2.14	41	27.26	21.55	4	Yes	R
472181		Roofers	2.53	813	15.77	11.79	3	No	S
112022	HSHW	Sales Managers	1.43	86	59.87	33.12	5	Yes	R
414011	HSHW	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Prod.	1.36	100	38.73	19.06	3	Yes	R
414012		Sales Representatives, Wholesale and Manufacturing, Other	1.31	448	29.84	13.03	3	Yes	R
252031	HSHW	Secondary School Teachers, Exc. Special and Voc. Ed.	1.34	248	29.08	23.50	5	No	R

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			Growth				Code	Industry?	
413031	HSHW	Securities and Financial Services Sales Agents	1.58	79	33.82	15.82	5	Yes	R
492098		Security and Fire Alarm Systems Installers	3.66	48	19.46	13.35	3	No	R
472211		Sheet Metal Workers	2.03	76	17.96	13.40	3	No	R
119151	HSHW	Social and Community Service Managers	1.87	176	37.53	24.69	4	No	S
211093		Social and Human Service Assistants	1.30	40	16.52	12.62	3	No	R
151132	HSHW	Software Developers, Applications	2.26	188	43.82	28.89	4	Yes	R
151133	HSHW	Software Developers, Systems Software	1.57	81	53.11	33.56	5	Yes	R
252052	HSHW	Special Education Teachers, Kindergarten and Elementary	1.32	34	30.89	25.71	5	No	R
292055		Surgical Technologists	2.67	29	19.64	15.80	3	Yes	R
132081		Tax Examiners and Collectors, and Revenue Agents	0.60	28	20.61	13.67	5	No	R
492022		Telecommunications Equipment Installers and Repairers	0.35	37	22.03	14.18	3	Yes	R
131151	HSHW	Training and Development Specialists	1.79	101	26.89	17.10	5	Yes	R
339093		Transportation Security Screeners	1.50	27	19.38	17.55	3	No	R
251194	HSHW	Vocational Education Teachers, Postsecondary	2.53	42	27.90	16.47	4	No	R
518031	HSHW	Water and Wastewater Treatment Plant & System Operators	1.51	28	22.94	16.18	3	No	R
151134	HSHW	Web Developers	3.25	78	29.20	18.89	3	Yes	R
514121		Welders, Cutters, Solderers, and Brazers	1.34	70	17.09	12.01	3	Yes	R
131022	HSHW	Wholesale and Retail Buyers, Except Farm Products	1.64	31	32.04	17.99	4	Yes	R
273043	HSHW	Writers and Authors	1.49	50	27.47	16.19	5	No	R

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

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			Percent Annual Growth	Annual Openings	Mean	Entry	Training Code	

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.