

2018-19 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 12 - Lake, Orange, Osceola, Seminole, and Sumter Counties

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 80 annual openings and positive growth
- 3 Mean Wage of \$14.71/hour and Entry Wage of \$11.96/hour
- 4 High Skill/High Wage (HSHW) Occupations:
Mean Wage of \$23.05/hour and Entry Wage of \$14.71/hour

SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2017 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
					Mean	Entry			
132011	HSHW	Accountants and Auditors	1.95	1,403	34.57	20.48	5	Yes	R
113011	HSHW	Administrative Services Managers	1.80	181	51.62	30.23	4	Yes	R
413011		Advertising Sales Agents	0.68	188	24.54	14.21	3	Yes	R
493011	HSHW	Aircraft Mechanics and Service Technicians	1.92	217	29.79	15.54	3	Yes	R
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	NR	NR	NR	NR	4	Yes	R
173011	HSHW	Architectural and Civil Drafters	0.52	96	26.25	17.32	3	Yes	R
119041	HSHW	Architectural and Engineering Managers	1.62	99	64.11	41.35	5	Yes	R
274011		Audio and Video Equipment Technicians	2.12	213	22.32	14.83	4	Yes	R
493021		Automotive Body and Related Repairers	1.00	185	21.00	14.59	3	No	R
493023		Automotive Service Technicians and Mechanics	0.79	688	19.59	13.30	3	No	R
194021		Biological Technicians	1.83	106	19.09	13.28	4	Yes	R
433031		Bookkeeping, Accounting, and Auditing Clerks	0.05	1,583	17.93	12.40	4	Yes	R
472021		Brickmasons and Blockmasons	3.67	240	17.66	12.51	3	No	R
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.84	219	22.23	16.25	3	Yes	R
533021		Bus Drivers, Transit and Intercity	NR	NR	NR	NR	3	Yes	R
131199	HSHW	Business Operations Specialists, All Other	1.84	1,440	34.57	20.34	4	No	R
435011		Cargo and Freight Agents	1.93	80	22.85	15.28	3	Yes	R
472031		Carpenters	1.91	1,104	19.53	13.43	3	No	R
472051		Cement Masons and Concrete Finishers	3.03	294	18.69	13.52	3	No	R
351011	HSHW	Chefs and Head Cooks	1.85	243	29.79	18.17	3	No	R
111011	HSHW	Chief Executives	1.06	245	97.77	47.87	5	Yes	R
172051	HSHW	Civil Engineers	1.94	323	43.11	29.00	5	Yes	R
131031	HSHW	Claims Adjusters, Examiners, and Investigators	1.52	259	31.92	21.11	3	Yes	R
212011	HSHW	Clergy	NR	NR	24.02	17.20	5	No	R
532012	HSHW	Commercial Pilots	1.61	572	44.86	23.00	3	Yes	S
131041	HSHW	Compliance Officers	1.76	198	30.59	19.39	3	No	R
113021	HSHW	Computer and Information Systems Managers	2.49	242	69.77	42.15	5	Yes	R
151143	HSHW	Computer Network Architects	1.60	189	40.32	24.39	3	Yes	R
151152	HSHW	Computer Network Support Specialists	1.64	116	29.41	18.17	3	Yes	R
151121	HSHW	Computer Systems Analysts	2.65	314	40.70	30.42	4	Yes	R
151151		Computer User Support Specialists	1.98	561	22.15	13.58	3	Yes	R
492011		Computer, ATM, and Office Machine Repairers	1.38	168	21.50	13.46	3	Yes	R
474011	HSHW	Construction and Building Inspectors	1.89	926	28.56	18.88	3	No	S
119021	HSHW	Construction Managers	1.43	446	42.09	25.66	4	No	R
333012		Correctional Officers and Jailers	0.80	319	21.01	16.81	3	No	R
131051	HSHW	Cost Estimators	1.97	241	29.49	16.37	4	No	R
151141	HSHW	Database Administrators	1.89	123	40.62	25.57	4	Yes	R
319091		Dental Assistants	2.94	379	18.33	15.20	3	Yes	R
292021	HSHW	Dental Hygienists	2.97	134	33.06	27.49	4	Yes	R
292032	HSHW	Diagnostic Medical Sonographers	4.20	82	31.70	24.62	3	Yes	R
273041	HSHW	Editors	0.44	117	34.31	22.02	5	No	R
172071	HSHW	Electrical Engineers	1.24	84	45.95	30.51	5	Yes	R
499051	HSHW	Electrical Power-Line Installers and Repairers	2.02	86	26.07	16.23	3	No	R
472111		Electricians	2.12	765	19.35	14.47	3	No	R
252021	HSHW	Elementary School Teachers, Except Special Education	1.19	886	29.33	24.75	5	No	R
436011	HSHW	Executive Secretaries and Executive Admin. Assistants	0.16	791	24.01	16.01	3	Yes	R
132051	HSHW	Financial Analysts	1.36	201	37.68	25.98	5	Yes	R
113031	HSHW	Financial Managers	1.46	340	67.98	36.02	5	Yes	R
332011		Firefighters	1.46	291	22.06	15.43	3	No	R

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SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2017 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
					Mean	Entry			
371012		First-Line Superv. Landscaping & Groundskeeping Workers	1.72	277	20.51	12.59	3	No	R
471011	HSHW	First-Line Superv. of Construction and Extraction Workers	2.12	1,023	27.63	19.49	4	No	R
371011		First-Line Superv. of Housekeeping & Janitorial Workers	1.68	404	19.28	12.54	3	No	R
531031	HSHW	First-Line Superv. of Material-Moving Vehicle Operators	1.21	183	26.80	17.28	3	Yes	R
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	1.54	471	30.76	20.94	3	No	R
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	1.68	1,694	26.17	17.11	4	Yes	R
511011	HSHW	First-Line Superv. of Production and Operating Workers	0.87	343	27.18	17.42	3	Yes	R
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	1.27	581	41.10	22.02	4	Yes	R
391021		First-Line Supervisors of Personal Service Workers	NR	NR	21.17	12.98	3	No	R
411011		First-Line Supervisors of Retail Sales Workers	1.40	2,016	21.11	13.98	3	No	R
119051	HSHW	Food Service Managers	1.72	310	40.06	24.30	4	No	R
111021	HSHW	General and Operations Managers	1.78	1,176	61.60	31.55	4	Yes	R
472121		Glaziers	2.15	90	18.63	14.69	3	No	R
251191		Graduate Teaching Assistants	NR	NR	NR	NR	5	No	R
271024		Graphic Designers	1.49	358	22.58	15.35	4	Yes	R
292099		Health Technologists and Technicians, All Other	3.33	165	18.87	12.82	3	Yes	R
499021		Heating, A.C., and Refrigeration Mechanics and Installers	2.15	500	21.55	14.50	3	No	R
533032		Heavy and Tractor-Trailer Truck Drivers	1.49	1,675	20.64	13.97	3	Yes	R
474051		Highway Maintenance Workers	NR	NR	16.82	13.22	3	No	R
434161		Human Resources Assistants, Exc. Payroll	0.66	152	17.37	13.31	3	Yes	R
113121	HSHW	Human Resources Managers	1.99	115	55.87	34.61	5	Yes	R
131071	HSHW	Human Resources Specialists	1.37	639	28.63	17.15	5	No	R
172112	HSHW	Industrial Engineers	1.20	100	37.49	23.12	5	Yes	R
499041	HSHW	Industrial Machinery Mechanics	3.33	220	23.66	16.61	3	Yes	R
537051		Industrial Truck and Tractor Operators	1.07	349	17.64	12.84	3	Yes	R
151122	HSHW	Information Security Analysts	2.60	101	45.19	30.69	3	Yes	R
413021	HSHW	Insurance Sales Agents	1.47	671	32.08	16.09	3	Yes	R
271025		Interior Designers	1.81	103	22.61	13.30	4	Yes	R
252012	HSHW	Kindergarten Teachers, Except Special Education	1.36	162	27.19	18.71	5	No	R
292061		Licensed Practical and Licensed Vocational Nurses	3.27	513	20.17	16.42	3	Yes	R
434131		Loan Interviewers and Clerks	1.12	249	19.14	12.93	3	Yes	R
132072	HSHW	Loan Officers	1.17	290	37.02	20.17	4	Yes	R
119081	HSHW	Lodging Managers	1.72	142	39.17	23.33	4	No	R
131081	HSHW	Logisticians	1.53	101	37.29	25.54	5	Yes	R
514041		Machinists	1.33	129	19.02	12.51	3	Yes	R
131111	HSHW	Management Analysts	2.65	921	40.48	21.16	5	Yes	R
131161	HSHW	Market Research Analysts and Marketing Specialists	3.38	864	31.16	17.35	5	Yes	R
112021	HSHW	Marketing Managers	2.33	206	57.81	31.35	5	Yes	R
319011		Massage Therapists	2.74	385	21.86	12.17	3	No	R
172141	HSHW	Mechanical Engineers	1.78	107	49.40	31.35	5	Yes	R
292012		Medical and Clinical Laboratory Technicians	2.46	618	18.70	12.94	4	Yes	S
292011	HSHW	Medical and Clinical Laboratory Technologists	2.56	119	30.04	23.77	4	Yes	R
119111	HSHW	Medical and Health Services Managers	2.90	193	62.16	37.64	5	Yes	R
319092		Medical Assistants	3.67	1,091	15.05	12.44	3	Yes	R
292071		Medical Records and Health Information Technicians	2.97	93	21.32	15.60	4	Yes	R
436013		Medical Secretaries	2.88	425	15.21	12.49	3	Yes	R
131121		Meeting, Convention, and Event Planners	2.10	299	23.85	14.63	4	No	R
252022	HSHW	Middle School Teachers, Exc. Special & Voc. Education	1.19	427	30.50	25.34	5	No	R
493042		Mobile Heavy Equipment Mechanics, Except Engines	1.70	121	20.72	15.50	3	Yes	R

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271014	HSHW	Multimedia Artists and Animators	1.59	103	27.59	18.23	4	Yes	R
151142	HSHW	Network and Computer Systems Administrators	1.54	228	42.46	29.18	4	Yes	R
472073		Operating Engineers/Construction Equipment Operators	2.11	332	19.21	14.28	3	No	R
292081		Opticians, Dispensing	2.68	506	18.48	12.64	4	Yes	S
232011	HSHW	Paralegals and Legal Assistants	1.94	345	24.65	18.24	3	Yes	R
132052	HSHW	Personal Financial Advisors	3.08	198	57.94	29.17	5	Yes	R
373012		Pesticide Handlers, Sprayers, & Applicators, Vegetation	1.46	526	16.69	12.52	4	No	S
319097		Phlebotomists	3.41	138	15.96	12.97	3	Yes	R
312021	HSHW	Physical Therapist Assistants	5.17	134	31.50	25.52	4	Yes	R
472161		Plasterers and Stucco Masons	2.97	130	18.14	14.39	3	No	R
472152		Plumbers, Pipefitters, and Steamfitters	1.83	419	18.60	13.13	3	No	R
333051	HSHW	Police and Sheriff's Patrol Officers	1.35	388	25.88	20.32	3	No	R
435031		Police, Fire, and Ambulance Dispatchers	0.43	92	18.17	13.59	3	No	R
272012	HSHW	Producers and Directors	1.97	150	32.82	22.26	5	No	R
119141	HSHW	Property, Real Estate & Community Association Managers	2.26	481	30.02	17.35	4	No	R
112031	HSHW	Public Relations and Fundraising Managers	1.54	100	59.43	38.21	5	Yes	R
273031	HSHW	Public Relations Specialists	1.72	355	29.41	16.12	5	Yes	R
131023	HSHW	Purchasing Agents, Except Farm Products & Trade	1.12	259	31.20	19.48	4	Yes	R
292034	HSHW	Radiologic Technologists	2.15	130	24.57	17.95	3	Yes	R
419021	HSHW	Real Estate Brokers	1.96	143	60.61	18.83	3	No	R
291141	HSHW	Registered Nurses	2.69	2,066	30.87	23.88	4	Yes	R
291126	HSHW	Respiratory Therapists	1.42	595	27.60	22.32	4	Yes	S
112022	HSHW	Sales Managers	1.42	234	64.87	37.65	5	Yes	R
414011	HSHW	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Prod.	1.51	329	41.13	19.83	3	Yes	R
414012		Sales Representatives, Wholesale and Manufacturing, Other	1.20	1,575	30.30	12.15	3	Yes	R
252031	HSHW	Secondary School Teachers, Exc. Special and Voc. Ed.	1.19	562	30.62	26.35	5	No	R
413031	HSHW	Securities and Financial Services Sales Agents	1.00	272	34.18	16.39	5	Yes	R
492098		Security and Fire Alarm Systems Installers	2.78	138	20.31	14.93	3	No	R
472211		Sheet Metal Workers	1.79	207	18.05	13.55	3	No	R
211093		Social and Human Service Assistants	1.46	179	16.35	12.32	3	No	R
151132	HSHW	Software Developers, Applications	2.38	539	44.69	29.42	4	Yes	R
151133	HSHW	Software Developers, Systems Software	1.80	265	53.81	34.97	5	Yes	R
211011		Substance Abuse and Behavioral Disorder Counselors	2.51	84	18.61	13.03	5	No	R
292055		Surgical Technologists	2.93	88	20.07	16.15	3	Yes	R
492022		Telecommunications Equipment Installers and Repairers	0.51	298	22.12	14.82	3	Yes	R
499052		Telecommunications Line Installers and Repairers	0.41	110	17.45	12.41	3	Yes	R
131151	HSHW	Training and Development Specialists	1.68	257	27.02	17.40	5	Yes	R
339093		Transportation Security Screeners	1.50	98	19.20	16.70	3	No	R
292056		Veterinary Technologists and Technicians	2.38	112	15.16	11.97	4	Yes	R
251194	HSHW	Vocational Education Teachers, Postsecondary	1.30	80	34.08	21.38	4	No	R
151134	HSHW	Web Developers	3.27	204	29.80	18.87	3	Yes	R
514121		Welders, Cutters, Solderers, and Brazers	1.19	189	17.49	12.42	3	Yes	R

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					Mean	Entry			
131022	HSHW	Wholesale and Retail Buyers, Except Farm Products	1.65	574	32.23	16.96	4	Yes	S
273043	HSHW	Writers and Authors	1.41	193	32.42	16.93	5	No	R

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.