

## **Request for Qualifications**

### **Healthcare and Employee Benefits Broker Services RFQ Number HE/BBS-6319**

#### **QUESTIONS & ANSWERS**

1. Can you please clarify the requirements for indicating pricing on the RFQ?

RESPONSE: The RFQ states it is understood that estimating actual premium amounts is not possible due to the many factors that determine those costs. Respondents are requested to discuss the established methods of broker compensation and how they may affect premium costs. General volume contract percentages, typical commissions, and/or per member per month compensation should be discussed. Also, if a broker customarily works with clients on a flat-fee basis, an estimated annual fee should be included in the response. Any other fixed costs, such as TPA, COBRA and/or Health Reimbursement Accounts management per member per month fees should also be included.