



**Project Proposal: Updated - Veeam Powered
BaaS/DRaaS**

Client: Career Source Central Florida

Delivered on: April 30, 2024

Submitted by: Brian Goniwicha



OVERVIEW AND GOALS

Dear Paul,

Thanks for the opportunity to explore Backup and Disaster Recovery with you and your team! Backup (and more importantly **Recovery**) is a critical part of a healthy IT infrastructure and we are honored you're considering us as a potential partner on this solution. This contract is set to start on 7/1/2024 and end on 6/30/2025.

This proposal is going to walk you through a few items:

1. Overall scope of Virtual System's Services for this project
2. Pricing
3. Info about Virtual Systems
4. Terms and Conditions

Side note: You may see some optional items on the pricing schedule below. Virtual Systems offers our BaaS/DRaaS solutions as fully managed, easily integrated solutions to your current environment. They're also easily customizable to fit your needs so simply check the boxes you need below and leave the rest.

Let me know if you have questions,

Brian Goniwicha

Virtual Systems

CUSTOMIZE YOUR BAAS/DRAAS

If you'd like to layer in additional options, feel free to select them or change the quantities below.

DESCRIPTION	PRICE	QTY	SUBTOTAL
<i>Core Veeam Backup Products</i>			
<input checked="" type="checkbox"/> Veeam Performance Backup Storage <i>Price per TB/mo</i>	\$60/month	4	\$240/month
<input checked="" type="checkbox"/> Veeam Capacity Tier Object Storage Tier your data into object storage for long-term retention. <i>Price per TB/mo</i>	\$15/month	25	\$375/month
<i>Core Veeam Replication Products</i>			
<input checked="" type="checkbox"/> Veeam Replication Repository Replication Storage + Resources include CPU/RAM on reserve so DR events can be tested and spun up immediately. <i>Price per TB/mo</i>	\$115/month	12	\$1,380/month
<input checked="" type="checkbox"/> Virtual Firewall - Standard Sophos Virtual Firewall with VPN Endpoint	\$89/month	1	\$89/month
<i>Licensing</i>			
<input checked="" type="checkbox"/> Veeam Replication License (Per VM) <i>Price per VM/mo</i>	\$10/month	7	\$70/month
<input checked="" type="checkbox"/> Veeam Backup License (Per VM) <i>Price per VM/mo</i>	\$10/month	7	\$70/month
<i>Microsoft Office 365 Backup</i>			

DESCRIPTION	PRICE	QTY	SUBTOTAL
<input checked="" type="checkbox"/> Microsoft 365 Backup Unlimited Storage This is your "set it and forget it" option. Office 365 backup licensing + repository Unlimited storage with 1-year retention. <i>Price per user/mo</i>	\$3/month	314	\$942/month
Total			\$0

1. Scope.

This Agreement sets forth the terms and conditions for the purchase of Veeam Powered Backup Services (“VCC”) from FNW, L.L.C dba Virtual Systems, a Michigan Limited Liability Company of 2450 44th Street, Suite 303B, Grand Rapids, MI, 49512 and Career Source Central Florida, located at 1563 FLORIDA MALL AVE (“Customer”).

2. Term.


The Contract Term renews and will continue for twelve (12) consecutive months.(“Initial Term”). Upon expiration of the Term, this Agreement shall automatically renew on a twelve (12) month term at current pricing unless renegotiated by both parties or terminated by either party within thirty (30) days written notice.

3. Contract Terms & Conditions.

[Virtual Systems Terms and Conditions of Service | Virtual Systems \(vsystems.com\)](#)

NEXT STEPS

1. After you've read through the above pages, let us know if you have any questions!
2. If you're good to go, click the "sign here" button below.
3. Sign in the box that pops up.
4. Once we receive notification of your acceptance, a ticket will be created for our Engineers and your solution will be built.
5. You'll receive an email when they're done with "next step" instructions to start using your solution.
6. We'll also email you a separate copy of the signed contract for your records.



Electronically Signed: 2024-06-10 12:18:28 UTC - 108.81.233.228
Nintex AssureSign Pamela Nabors c595434c-23ef-49e3-addr-b16801308da

06/10/2024

Pamela Nabors, President/CEO
Career Source Central Florida